



INTEGRA VENTURES

HEALTHCARE | INFRASTRUCTURE | CONSULTANCY
solutions | projects | services

IV NEWSLETTER

Issue - 1 March 2023

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~ ANNIVERSARY SPECIAL ISSUE ~

Editor's message

Dear Readers,
Welcome to IV Newsletter!

It is an immense pleasure to launch this first issue of the quarterly IV Newsletter. In this special Anniversary issue, we are highlighting the conceptual idea of IV and looking back in awe recounting the various activities and projects in which Integra Ventures members were actively involved since 2012. We are looking forward to further expanding the scope of IV Newsletter. Help us make it the best it can be by sharing your comments and content contribution at info@integra-ventures.in.

I dedicate the first issue of IV Newsletter to all IV aficionados of good work.

Enjoy the read.
-Editor

HOW IT ALL STARTED?



Mr. Nishant Bajaj

Founder & Managing Director
Integra Ventures

"Integra was conceived in 2010, when I was on a sabbatical from my firm in London, helping my father reform and expand operations at a relatively small hospital he had set up in a Tier III city in Assam. That's when I realized how a consulting firm can drastically impact the landscape of healthcare delivery in India - by enabling and empowering the doctors and entrepreneurs who lack, not the will, but the experience or the bandwidth to setup, streamline and expand their healthcare facilities.

When I went to business school later in the same year, I got the opportunity to ideate, refine and turn the idea into a concrete structure. Fortunately, a year later, I met my co-founder and we realized that we shared the same passion and goals. Soon after, Integra Ventures was founded with the goal to contribute on the growing healthcare industry in India. Ten years on, it gives us great satisfaction to see the incredible impact our work has had and the facilities we have helped launch.

We are grateful to our mentors, advisors and everyone who has helped us along this amazing journey and count on their guidance in the years ahead, as we work relentlessly on our goals to continuously improve both the quality and the reach of healthcare delivery not only in India, but around the world."

CO-FOUNDER'S NOTE



Dr. Jyoti Rama Das

Co-Founder & Managing Partner
Integra Ventures

"It has been more than a decade that Integra Ventures has been delivering its Consulting services in the Healthcare sector across India and some International locations. Our engagement with our clients (over 250 nos.) both in the public and private sectors has been an enriching experience for the entire IV team. At this juncture, IV team believes it is the right time to share its experience of its growing engagements with the various stakeholders in the industry. We look forward to an engaging communication with our audience through this platform."

"The initial phase of Integra Ventures was like a roller coaster ride as the concept of healthcare consultancy was an alien subject in North East India. The team had to make many critical decisions about business development strategies, hiring new staff or taking support from external providers, etc. and gradually, our complex work paid off, and we started getting projects. Since then, there was never looking back and the team grew and milestones were achieved during the period and we look ahead for many more successful outcomes."



Dr. Ronit Bora

Co-Founder & Senior Consultant
Integra Ventures



Mr. Sudipto Karmakar

Co-Founder & Senior Consultant
Integra Ventures

"Integra Ventures was founded with a vision to deliver innovative solutions and ensure quality healthcare services to our clients. The vision remains the core of our service today. We have built our company's ideology and practice that drives us to constantly improve and exceed expectations. We are grateful for the trust and support our clients and partners have reposed in us as they are the backbone of our company. As we continue to grow and expand our reach, we strive to maintain the highest standards of professionalism, integrity, and ethical behavior."

We are thrilled to announce that IV has completed 10 years of successful operations. It has been an incredible journey for us, and we want to thank everyone for their unwavering support and trust in our expertise and services. We started our Bangalore office with a small team, but over the years we have grown with a team of experienced consultants who bring diverse perspectives and expertise. We are proud to have been a part of various stakeholders' success stories. We attribute our success to our core values of integrity, teamwork & client focussed approach. As we celebrate this significant milestone, we look forward to the next decade with renewed energy and enthusiasm. We are excited about the opportunities ahead and are committed to continue to provide our best.



Dr. Vijay P. V.

Partner & Senior Consultant

TESTIMONIALS



"We have successfully achieved the Pre accreditation NABH entry level with their guidance and support. The team is very sincere, honest and highly skilled. We wish them all the success for their future endeavors and recommend their service for organization looking for excellence".

Dr. Syamal Rakshit

Director, Ramakrishna Medical Centre
Chennai, India.



"Integra Ventures has done a Market Feasibility Study for our hospital expansion. They took time to really understand the nature of our market and industry. The reports and analyses provided were outstanding and very much helpful for our decision making. We wish them all the best for their future endeavors."

Mr. M Bharadwaj

General Manager Ortho-One Orthopedic Specialty Centre
Coimbatore, India.



"Our experience of working with Integra has been good. All our work requests were accommodated, and the data collection quality was good. The team has been supportive and thorough with their assessment report."

Divya Wahi Malik, PhD

Program Officer – Technology and Innovations

JOURNEY THROUGH 10 YEARS

- Inauguration of IV with offices in Guwahati & Kolkata.

2012

2013

- Planned and designed the first private project "Institute of Human Reproduction in Guwahati, Assam".

- Empanelled with National Health Mission (NHM) Assam India.
- Designed the first government Hospital "Joysagar Civil Hospital".

2014

- Initiated grass root sensitization on Healthcare Quality Assurance Standards like NABH/NABL.
- Completed the first NABH Accreditation project for NIKOS Hospital, Nagaland.

2015

2016

- Initiated IV's Academic Vertical.

2017

- Expanded wings to cater to PAN India & Global Clients. Established offices in New Delhi & Bengaluru.

- Forayed into Turnkey Development of Educational Institutions.

2018

2019

- Started Project Management Consultancy (PMC) & Construction Vertical.

- First Private comprehensive oncology hospital in Manipur - Babina American Oncology Hospital.

2020

- First International Hospital project in Uzbekistan. Successfully completed 100+ Quality accreditation projects and 120+ Turnkey projects. Empanelled with 90+ Public Sector organisations.

2021

2022

- Signed IPHL projects for 39 districts across 10 states with Jhpiego.
- Signed for commissioning of 50 sub-center's with The Hans Foundation.



10+ years of experience



5mn+ sq. ft designed



300+ projects

RECENT ACTIVITIES



Organized a Management Development Program on Medication Safety for Healthcare Professionals in September 2022 on the occasion of World's Patient Safety Day. 250+ participants attended the program held at Sri Sankaradeva Nethralaya Auditorium, Guwahati.

Organized a day-long free health camp for Mother & Child in March 2023 at Balipara, Assam. The camp conducted Medical & Nutritional assessment and distributed free medicines among 152 beneficiaries.



An interview session was conducted with Dr Chiranjita Phukan, Consultant Rheumatologist on the occasion of Rheumatoid Arthritis Day.

An awareness video was released on the occasion of World Cancer Day where Dr Jadunath Buragohain spoke on Cancer and its prevention.



CURRENT REQUIREMENTS

- 1 Senior Healthcare Consultant
- 2 Academic Coordinator - Biomedical Engineering Program
- 3 Senior Architect
- 4 Architecture Assistant

Our Locations



Delhi - NCR: Corporate Edge, Room no. 635 & 636, Level 6, Wing B, Two Horizon Centre, Golf course road, DLF 5, Sector 43, Gurgaon - 122002.



Guwahati: 1st Floor, Orion Place, Old Post Office G.S. Road, Pin-781005.



Kolkata: GD-18, Sector III, Salt lake, Kolkata - 700106, West Bengal.



Bengaluru: Lorven Coworks, 756, 2nd floor, 33rd A cross road, 4th Block, Jayanagar, Bengaluru -560012, Karnataka.

